



Gold Seller's Essential Handout

Your Quick Reference for Maximum Value



Gold Seller Checklist

- **Know Your Gold's Purity** - Verify karat marking (10K, 14K, 18K, 22K, 24K)
- **Weigh Accurately** - Use a jewelry scale (grams or troy ounces)
- **Check Current Spot Price** - Visit Kitco.com or GoldPrice.org
- **Calculate Melt Value** - Use formula below before negotiating
- **Get Multiple Quotes** - Compare at least 3 buyers
- **Remove Non-Gold Parts** - Take out stones, glass, or other materials
- **Separate by Karat** - Don't mix different purities
- **Document Everything** - Take photos and get written quotes
- **Understand Buyer's Fee** - Ask about percentage paid (aim for 90%+)
- **Check Buyer Credentials** - Verify licenses and read reviews



Pro Tip: Never accept the first offer! Expect 85-95% of melt value. Reputable buyers pay 90%+.



Melt Value Cheat Sheet

Karat	Gold %	Value Multiplier*
24K	99.9%	1.000
22K	91.7%	0.917
18K	75.0%	0.750
14K	58.3%	0.583

10K	41.7%	0.417
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Melt Value Formula:

Spot Price × Weight (oz) × Karat Multiplier = Melt Value

Example:

Gold @ \$4,000/oz × 0.5 oz × 0.583 (14K) = \$1166. melt value



Weight Conversions

- 1 troy oz = 31.1 grams
- 1 gram = 0.032 troy oz
- 1 pennyweight (dwt) = 1.555 grams



Quick Reference: Spot Price to Payout

If Spot Price Is...	10K (per gram)	14K (per gram)	18K (per gram)	22K (per gram)
\$3,500/oz	\$46.98	\$65.06	\$83.65	\$102.24
\$3,700/oz	\$49.68	\$68.74	\$88.36	\$108.00
\$3,900/oz	\$52.36	\$72.41	\$93.08	\$113.76
\$4,000/oz	\$53.70	\$74.25	\$95.44	\$116.64

Note: Values shown are pure melt value. Expect offers at 85-95% of these amounts. • Always verify current spot price before selling.